

## Pall Mall releases nLite One range

Designed for cleaning at heights up to just over 12 metres, the nLite One range includes a selection of glass and carbon fibre poles in various lengths.

Made of the same premium materials as the nLite system, the nLite One has a number of user-friendly features, including its telescopic design which allows the operator to easily extend and collapse the pole.

The short collapsed length of nLite One glass fibre poles makes them ideal for ground level work or transportation in smaller vehicles. The glass fibre mini-pole is suited for areas with little freedom of movement, such as abseiling or cradle work.

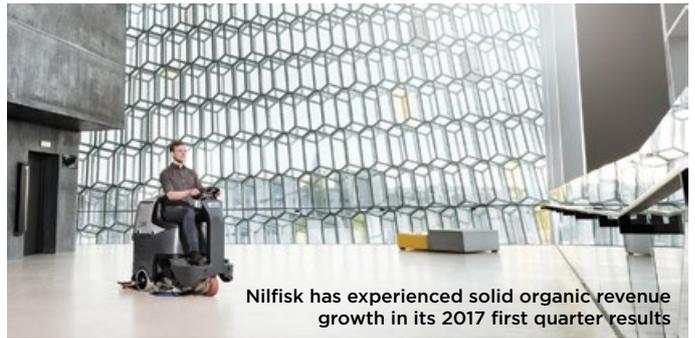
The ergonomic handle with textured surface for reliable grip also makes work easier. Designed to sit comfortably in the operator's hand, the handle guarantees secure hold and optimal position for easier brush control.

Made from thermoplastic rubber, the handle also minimises risk of accidental damage to base pole section and features side aperture for the hose exit when fitted inside the pole, preventing the hose from bending or twisting.

[www.pallmall.com.au](http://www.pallmall.com.au)



Pall Mall releases nLite One range



Nilfisk has experienced solid organic revenue growth in its 2017 first quarter results

## Nilfisk reports solid 2017 first quarter results

Nilfisk has reported a total net sales of €269 million (A\$403 million), demonstrating a solid 5 per cent organic revenue growth in its first quarter results.

“We see solid organic revenue growth combined with a satisfactory development in our earnings,” said Quintus Strydom, managing director, Australia.

“During the first quarter, we also saw that several Nilfisk products were awarded for their innovative design, such as the two micro scrubbers SC100 and SC250 designed to replace the traditional mop and bucket.”

Nilfisk also reported satisfactory development in earnings. Across all regions and segments, the gross margin was 44.5 per cent compared to 42.6 per cent in the 2016 first quarter.

According to the company, the gross margin development has positively impacted EBITDA before special items, which are up by 2.2 percentage points to a total of 13.0 per cent.

The full report on Nilfisk's first quarter results can be accessed at [www.nilfisk.com](http://www.nilfisk.com).

[www.nilfisk.com](http://www.nilfisk.com)

**CLASSPLASTICS™**  
Rigid Products Flexible People

**Your local packaging solution**

- ✓ Wide range of products perfect for the cleaning and hygiene sector
- ✓ Locally managed with superior customer service and on-time delivery
- ✓ Can save up to 20% on the cost of shipping your product

VIC, NSW & TAS (03) 8353 6200  
QLD (07) 3807 9779  
WA/SA 0432 822 343  
[classplastics.com.au](http://classplastics.com.au)

Connect with us:  
  

## Rapid Group appoints national account manager

The Rapid Group has appointed Vik Nath as its new national account manager. Based in Sydney, Nath previously held the role of national account manager with Remondis Australia, and was responsible for selling commercial waste solutions.

Nath said it has been a very exciting and busy time since joining the Rapid Group.

“This has provided me with a network of contacts within building service contractors and facility management companies,” said Nath.

Rapid Group general manager Bruce Lees said the role was added to due to the success of the national account program.

“The program, which has developed over the past five years under Rob Musilli's leadership, now substantially complements the Rapid Group's turnover, which exceeds \$90 million,” Lees said.

[www.rapidclean.com.au](http://www.rapidclean.com.au)



Vik Nath