

Kennards partners with EpiMax in Adelaide

EpiMax, an industry leader in industrial and commercial coating and protection systems, has partnered with Kennards Hire Concrete Care to distribute its coating solutions throughout Adelaide.

Kennards and EpiMax have had a long association stemming back more than 10 years, working together to simplify a range of products for customer requirements.

'EpiMax has a solution for every application from corrosion protection along coastlines through to food preparation areas in kitchens, restaurants and airplane hangars worldwide,' notes Kennards.

EpiMax products and services are said to complement Kennards' customers, who include commercial and industrial DIY, coating contractors and specialised flooring contractors.

Rob Machin, Kennards Hire Concrete Care general manager, says the partnership benefits customers seeking superior products for their coating solutions.

"The most important step in any topical coating application is correct surface preparation, that's where Kennards Hire Concrete Care plays an important role," he says.

"We have the full range of concrete grinders through to shotblasters to ensure the ultimate adhesion is achieved. This is where the synergies between EpiMax and Kennards Hire Concrete Care are so important."

www.kennards.com.au/concretecare



Pictured from left: Kennards Hire Concrete Care Adelaide branch manager Mischa Carnell, EpiMax director Max Simmons and Rob Machin

Rapid Group's INPACS membership benefits its customers

The Rapid Group's relationship with international cleaning supply group INPACS is ever evolving and, in turn, providing local RapidClean members with significant benefits. The recent addition of INPACS' Bluematic upright vac to RapidClean's portfolio reflects these benefits...



In what was then a major initiative, the Rapid Group joined INPACS in 2013. The organisation, which has an annual turnover of more than \$2.2 billion, is a network of seven leading international wholesaler groups. Comprising privately owned family businesses, INPACS together with its partners positions itself as 'the global One-Stop-Solution Provider in the field of cleaning, hygiene, catering supplies and guest amenities as well as personal protective equipment'.

RapidClean, 100 percent Australian-owned and operated, has 47 independently owned and managed stores around the country.

"The major benefit for RapidClean customers in Australia is they now have a supplier with the buying power to ensure that they receive the best products available anywhere in the world at excellent prices," explained RapidClean's general manager Bruce Lees.

"INPACS motivation for partnering with RapidClean is to become the global 'One Stop Solution Provider'. It has assisted the Rapid Group to build systems which has resulted in RapidClean servicing several national and international clients.

"The benefit to RapidClean's national clients is that they can make purchasing decisions centrally, negotiate a national price utilising their full buying power and then have one account allowing them to source products throughout the country."

www.rapidclean.com.au

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